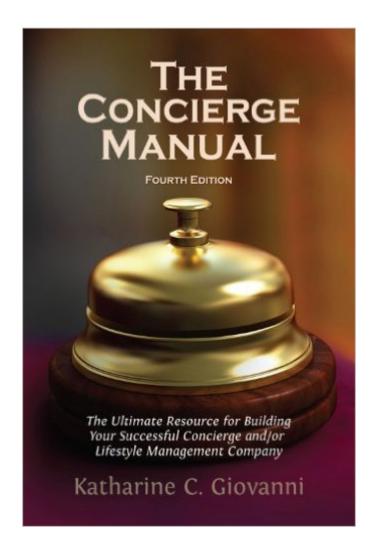
The book was found

The Concierge Manual: The Ultimate Resource For Building Your Concierge And/or Lifestyle Management Company





Synopsis

In this definitive and popular guide, now in its fourth edition, industry expert Katharine Giovanni covers the basics of starting a new concierge, lifestyle management, errand service, or personal assistant company, from creating a business plan to handling the day-to-day logistics. This valuable resourceâ "indispensable for small boutique services to large corporationsâ "is packed will sales ideas, marketing tips, sage advice on topics such as insurance, and much more. Topics include why the concierge business is poised to explode in coming years, how to find a niche market, what services to offer, how to set fees, and how to sign top vendors and negotiate commissions from them.

Book Information

Paperback: 246 pages Publisher: Newroad Publishing; 4 edition (September 3, 2012) Language: English ISBN-10: 1931109125 ISBN-13: 978-1931109123 Product Dimensions: 6 × 0.6 × 8.9 inches Shipping Weight: 13.6 ounces (View shipping rates and policies) Average Customer Review: 4.8 out of 5 stars Â See all reviews (26 customer reviews) Best Sellers Rank: #378,486 in Books (See Top 100 in Books) #269 in Books > Business & Money > Industries > Service #460 in Books > Business & Money > Marketing & Sales > Customer Service #632 in Books > Business & Money > Industries > Hospitality, Travel & Tourism

Customer Reviews

I found The Concierge Manual to be concise and loaded with information that other 'concierge manuals' only refer to in vague and superficial terms. This books explains potential pitfalls and obstacles in the concierge business - and how to overcome them. What I liked most about The Concierge Manual is that it breaks down in detail, how to price your services. Nobody else will tell you that!

I absolutely love this book for various reasons, I am in the process of opening my own concierge business & this book helped answer any question I could have possibly had from the legalities of the business, my business plan, my target market. you name it, very easy to read & comprehend you can keep referring back to this book if you need help, once you get this book no need to read anything else on the concierge business

I love this book.. Easy to read and it goes to the point.. Very useful.. It gave me all the tools to start my lifestyle management business! I totally recommend it. I also loved that the author is very positive and encourages you.

An amazing book for those that love having all the information possible to complete a task. This book lays out the ground work for anyone to become a concierge in simple and precise terms affording you the confidence to execute difficult endeavors with the ease of an expert.

Just completed this excellent resource for anyone considering this growing industry. The manual is well written and maintains a positive upbeat that is not only informative but inspiring and motivating. As I consider this possibility as a second act career, I will definitely refer back to the knowledge given in this book..thank you!

The marketing section and the encouraging words alone was worth the purchase. I appreciated knowing I am on the right track.

This book does a great job of giving an overall look at the concierge industry as well as starting a business. The forms in the back also provide a great reference once you start your business.

After reading this book I am ready to start my business. There is a lot of very useful information. I also like the forms in the back of the book

Download to continue reading...

The Concierge Manual: The Ultimate Resource for Building Your Concierge and/or Lifestyle Management Company ACSM's Resource Manual for Guidelines for Exercise Testing and Prescription (Ascms Resource Manual for Guidlies for Exercise Testing and Prescription) How May We Hate You?: Notes from the Concierge Desk International Human Resource Management: A Multinational Company Perspective Flip: An Unconventional Guide to Becoming a Real Estate Entrepreneur and Building Your Dream Lifestyle How to Start a Trucking Company: Your Step-by-Step Guide to Starting a Trucking Company The Project Resource Manual: CSI Manual of Practice Microsoft Windows NT Server 4.0 Resource Kit Supplement 4 (It-Resource Kit) The Startup Owner's Manual: The Step-By-Step Guide for Building a Great Company Management: Take Charge of Your Team: Communication, Leadership, Coaching and Conflict Resolution (Team Management, Conflict Management, Team Building, ... Team Motivation, Employee E) Woman-Powered Farm: Manual for a Self-Sufficient Lifestyle from Homestead to Field Pasta (Company's Coming) (Company's Coming) Master Your Human Resource Management Concepts: Essential PMP® Concepts Simplified (Ace Your PMP® Exam Book 8) AARP Roadmap for the Rest of Your Life: Smart Choices About Money, Health, Work, Lifestyle ... and Pursuing Your Dreams Building Green, New Edition: A Complete How-To Guide to Alternative Building Methods Earth Plaster * Straw Bale * Cordwood * Cob * Living Roofs (Building Green: A Complete How-To Guide to Alternative) Index Funds: Index Funds Investing Guide To Wealth Building Through Index Funds Investing With Index Funds Investing Strategies For Building Wealth Including ... Guide To Wealth Building With Index Funds) Cook Smarts 2017 Wall Calendar: Your Ultimate Food and Cooking Resource Reputation Rules: Strategies for Building Your Company's Most Valuable Asset Reputation Rules: Strategies for Building Your Company's Most valuable Asset Project Management: 26 Game-Changing Project Management Tools (Project Management, PMP, Project Management Body of Knowledge)

<u>Dmca</u>